

Frequently Asked Questions About the Arbitron PPM™

For Advertising Agencies
Updated January 2009

1. What are the PPM data release dates for the Washington, DC, area?

- October pre-currency PPM data release November 5, 2008.
- November pre-currency PPM data release December 3, 2008.
- December currency PPM data release December 31, 2008.

2. What can pre-currency data be used (and not be used) for?

The October and November pre-currency data are to be used for analysis and comparison purposes only. Stations and agencies MAY NOT use these data to conduct transactional business. Agencies that subscribe to PPM data may review and plan with the pre-currency data.

3. Who gets the pre-currency data?

All subscribing radio stations and agencies will receive the pre-currency data. For the latest list of PPM subscribers, please visit www.arbitron.com/ppmdc.

4. Are stations and agencies permitted to negotiate a Washington, DC, buy based on PPM pre-currency data?

No, not until the December data releases on December 31. However, Arbitron encourages discussions of PPM pre-currency data among buyers and sellers. Such discussions may include details about the market, general daypart shifts and format performances. Please recognize that there is a difference between negotiating rates (not permitted) and informing advertisers about upcoming changes in your market (permitted) using pre-currency PPM data. Additionally, Arbitron discourages its subscribers from using the PPM data in one market to project the outcome of another market. Market-specific data exist because of each market's unique characteristics.

5. Can I use the pre-currency PPM data when currency data are released?

Once the December PPM data release on December 31, 2008, subscribers may use the October and November pre-currency data.

6. Will everyone's Average Quarter-Hour (AQH) Ratings decline in PPM?

No. Some stations have seen increases in AQH Ratings, some have seen little change and others have experienced decreases. The changes vary by format, daypart, demo and market.

7. Will there be a Fall 2008 Diary-based Arbitron eBookSM?

No, the Summer Arbitron Diary survey will be the last Diary survey.

8. Will I be able to average months together?

Subscribers can average as many or as few PPM months as desired.

9. Will you report specific out-of-home listening locations (in-car, at-work, etc.)?

At this time, the PPM only identifies whether listening is occurring in-home or out-of-home. Arbitron is researching the means to report beyond out-of-home listening—specifically if exposure is in-car. Please note that the PPM captures any encoded audio exposure regardless of location.

10. Which software systems run the PPM data?

The majority of media software systems (TAPSCAN™, Arbitron Integrated Radio Systems (IRS)SM, SmartPlus®, etc.) runs PPM Summary-Level Data. The only software applications that use Respondent-Level Data (RLD) at this time are the PPM Analysis ToolSM and TAPSCAN™ Web (release date: July 31, 2008). Please consult your software provider for the status of accessing PPM data.

11. How can I run schedules with PPM data?

Because the PPM data will run through most media software systems (including TAPSCAN, IRS and SmartPlus), subscribers can run schedules just as they do now in those applications. Please consult your software provider for building schedules with PPM data.

12. Which demos will be available in the new data?

Subscribers will have access to the same demos that exist in the Diary service, with the addition of Children 6-11.

13. How many meters will be placed in the Metro and where?

The daily In-tab target is 1,331 panelists in the Washington, DC, Metro with a panel that consists of Persons six years of age and older. Arbitron's focus with PPM is on daily In-tab, and those In-tab goals range about 75% of the target. Panelists are recruited using a random digit dial (RDD) telephone frame, as is used for the Diary; however, the PPM methodology also includes cell-phone-only households. All panelists will be weighted to their proper population percentage.

14. Can I run the entire DMA[®] when the data are released?

The PPM data are being collected only in the Metro, so PPM data will reflect Metro-based counties only. Arbitron is working on providing DMA data that will be a combination of PPM and Diary measurement, effective in the first quarter of 2009. This will be available in TAPSCAN Web but not in the PPM Analysis Tool.

15. Will HD Radio[®], Multicasts and Internet stream show up in the data?

Arbitron expects to begin reporting eligible HD Radio and Internet streams in the PPM Analysis Tool, PPM WeekliesSM, the soon-to-be-released Web-based TAPSCAN and Arbitron eBook beginning in the third quarter of 2008. We will be including HD multicast and Internet streaming stations in the PPM Summary data that are available to 3PPs, so stations should check with their provider for more details on availability. Just like in the Diary service, any 100% simulcast (including commercials) will be reflected in the AM/FM audience estimates. Non-100%-simulcast HD Radio and Internet signals will be reported in the data if radio stations encode those signals and meet the applicable Minimum Reporting Standard (0.495 Average Weekly Cume Rating).

16. Once the PPM data become currency data, will I be able to trend PPM data with Diary data?

No, the data come from two different methodologies and are not comparable.

17. Can I trend Diary data with the pre-currency PPM data?

Subscribers can only trend Diary data with other Diary data—and PPM data with other PPM data. Diary and PPM data come from two different methodologies and are not comparable.

18. Can my software trend Diary data with PPM data?

Diary and PPM data may not be trended. Most software providers will permit trending of PPM data only. Additionally, any trending of data must be appropriately sourced.

19. Will weekly data be available to the trade and consumer press?

Weekly data are not considered currency data and will be released to subscribing radio stations only.

20. Who is encoding in Washington, DC?

For the latest encoding status updates, please visit www.arbitron.com/ppmdc.

21. Do “encoding” and “subscribing” mean the same thing?

No. A station will “encode” its signal to make itself eligible for reporting in the PPM data. There is no charge to encode. “Subscribers” are those stations that have subscribed to the

PPM data. Arbitron does not require a station to become a subscriber to encode its signal. Agencies are not allowed to share or discuss PPM data with non-subscribing radio stations.

22. Which agencies and radio stations are subscribing to PPM data in Washington, DC?

For the latest list of PPM subscribers, please visit www.arbitron.com/ppmdc.

23. Will non-encoders affect the ratings?

AQH Ratings are based on a percentage of the population that is listening to a station in a given daypart. AQH Ratings are in no way affected by the number of stations that do or do not encode. On the other hand, AQH Shares, which are based on a percentage of the radio listening audience, can be affected by stations that elect not to encode.

24. Who can I contact for help?

Adam Marcus, Account Manager
adam.marcus@arbitron.com or (212) 887-1308

Terri Purdy, Training Service Consultant
terri.purdy@arbitron.com or (215) 357-3591

**PPM Customer Service & Support 24/7:
(866) 776-8300**

**Customer Service & Support 24/7:
(800) 543-7300**

Arbitron eBookSM, Arbitron Integrated Radio Systems (IRS)SM, PPMTM, PPM Analysis ToolSM, PPM WeekliesSM and SmartPlus[®] are marks of Arbitron Inc. DMA[®] is a registered service mark of Nielsen Media Research, Inc., and is used pursuant to a license from Nielsen Media Research, Inc. HD Radio[®] is a registered trademark of iBiquity Digital Corporation. TAPSCANTM is a mark of TAPSCAN Inc., used under license.

PPM ratings are based on audience estimates and are the opinion of Arbitron and should not be relied on for precise accuracy or precise representativeness of a demographic or radio market.